



# KPR Mill Limited

## Result Update

### Q1-FY2016

# Safe Harbor



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# Manufacturing Facilities



# An Overview



- **One of the largest vertically integrated textile player with presence across the entire value chain - from “fibre to fashion”**
- **Best quality cotton ‘Shankar 6’ used as the raw material for consistent quality**
- **Strategic investment in Wind Power Projects & Co-gen plant for captive consumption**
- **Marquee relationships with about 1,000 regular domestic clients for yarn and fabric and around 40 leading international brands for garments**
- **Trendsetting welfare policies for employees & various CSR activities**
- **An exemplary and massive ETP in its Processing Unit to treat 2.5 Million litres a day**
- **Quality initiatives and consistent technology upgradation secured several International Accreditations**
- **Enthused by the impressive growth trend in Apparel sector, KPR expands its garment business**

# Key competitive advantages

## Unique Raw Material Procurement Policy

- Strategic quality cotton procurement through dedicated personnel at Cotton grown area is a key Factor for its sustained Quality
- Single variety of raw material (Shankar-6 cotton) provides consistent quality

## Strategic Investment in Green Power

- Ability to maintain power cost through investment in Green Power
- 61.92 MW Wind Power & 30 MW Co-Gen
- Green power availability throughout the year

## Rejoiced Workforce

- Feel at home accommodation and amenities including Higher Education, Vocational training, yoga, meditation, library, sports, swimming pool, etc.
- The trendsetting welfare factors crowned by Five Star Certification & Higher Education facilities at KPR distinguishes it from Peer Group with higher efficiency level and lower attrition rate facilitating enhanced Productivity at optimized Operating cost

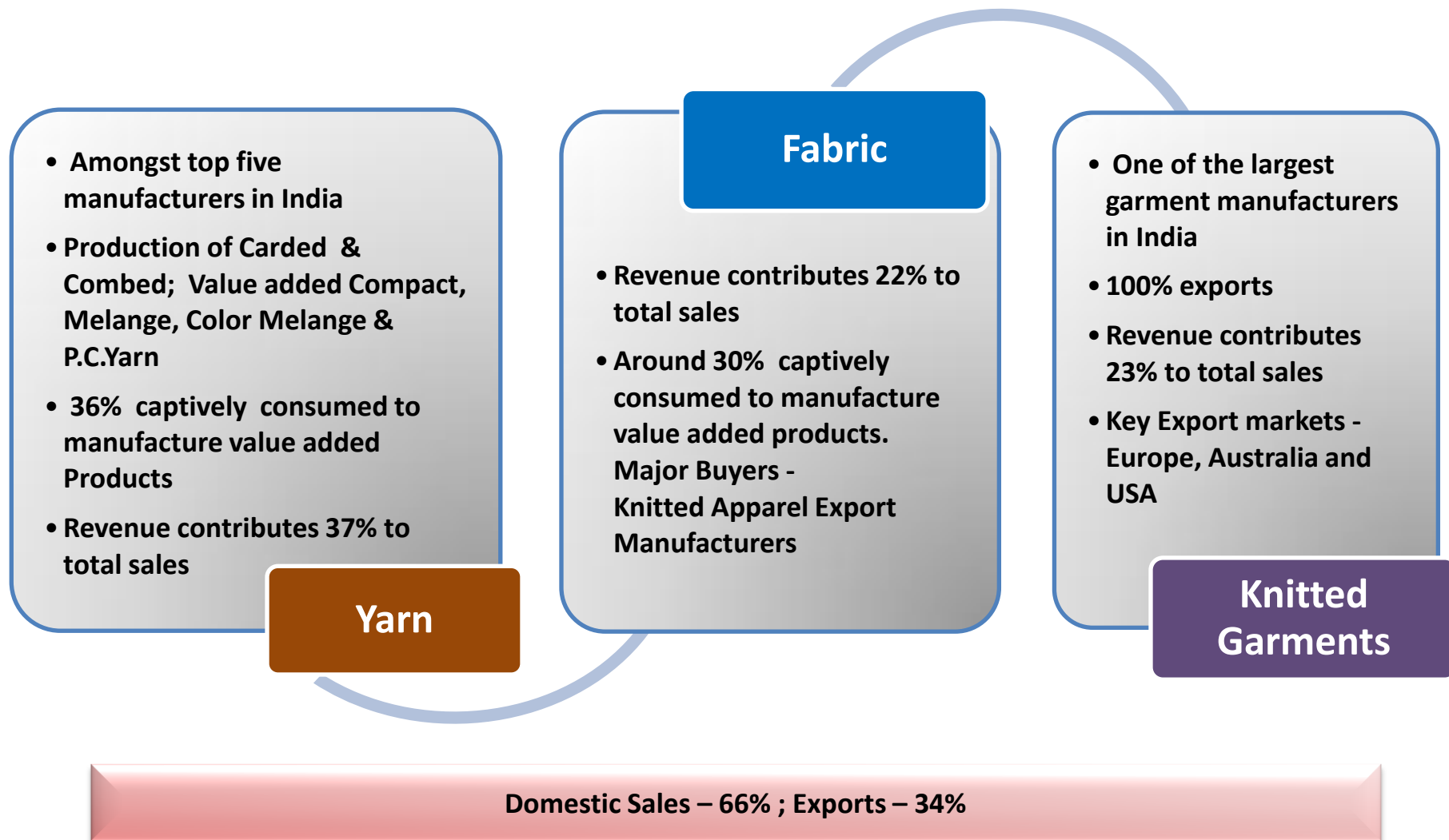
## Stringent quality control measures & on-time delivery

- Mandatory usage of hand gloves, hair net, mask, aprons, etc. for the twin benefits of safety and quality
- Inspection at every stage to ensure stringent quality conformance
- Ensuring on-time delivery earned high reputation in the market.

## Strategically located manufacturing facilities

- Facilities located within a 50km radius of Tirupur, largest apparel manufacturing clusters in Asia
- Proximity to buyers helps to reduce the material handling costs and facilitates immediate feedback
- Utilize the key technical personnel across all plant sites

## Presence across the textile value chain





# Evolution



- 1984 – Maiden business at Coimbatore, India
- 1989 – Knitted garment export at Tirupur.
- 1995 – First spinning unit at Sathyamangalam with 6,000 spindles. Increased to 30,240 spindles by 1999

1984-1999

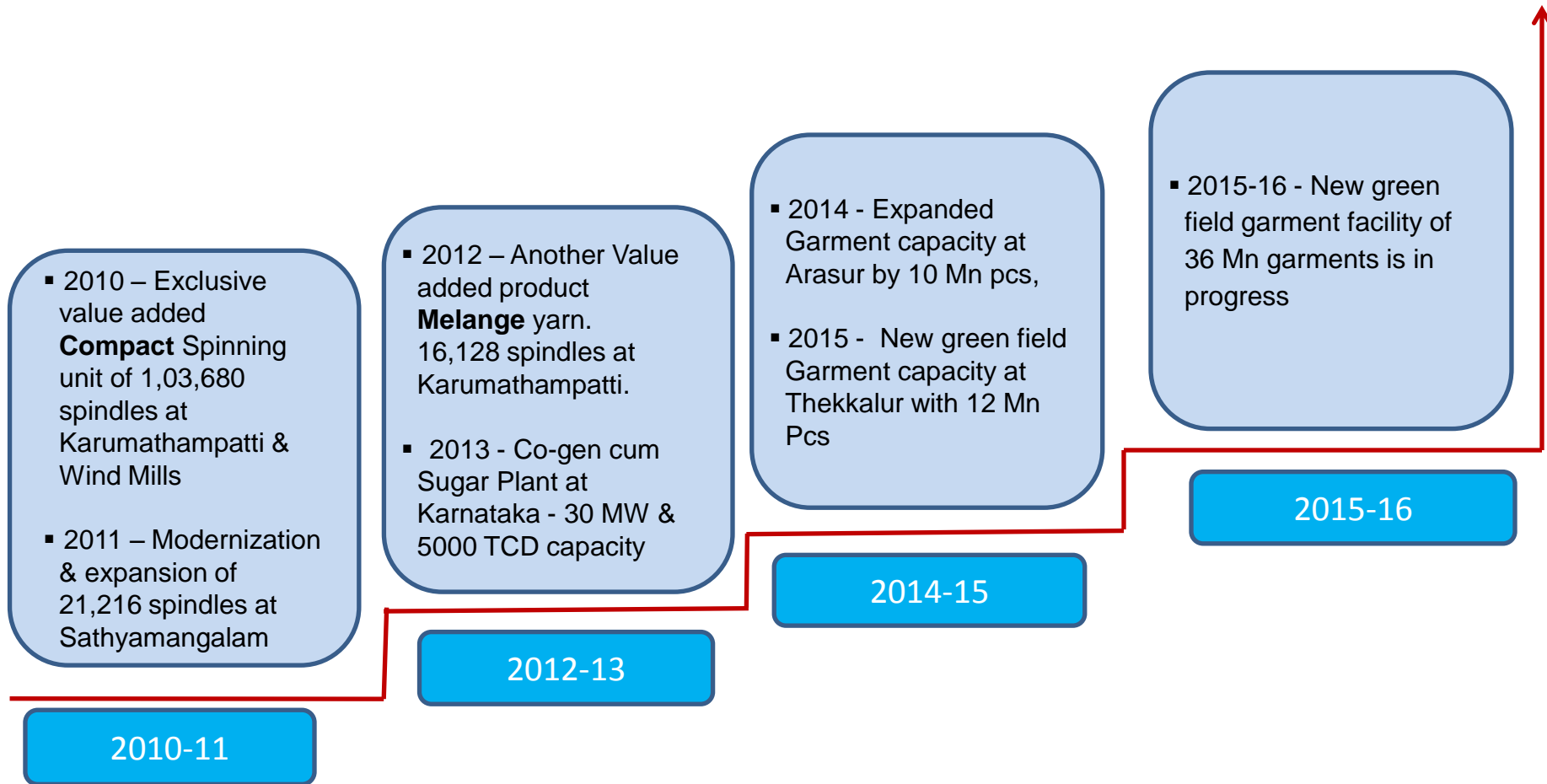
- 2001 – Spinning mill at Karumathampatti with 30,240 spindles; Knitting facility & Wind mill for captive use
- 2003 – Spinning unit at Neelambur with 50,784 spindles; Knitting facility & Wind mill
- 2005 – At Arasur 1,00,800 spindles; Knitting facility, Garment Unit and Wind Mills

2000-2005

- 2006 – Private Equity participation by leading US Corporate 'Brandot Investments' & Two others - \$ 25 Mn
- 2007 – IPO at a premium. Shares Listed at Bombay & National Stock Exchanges, India
- 2008 – Fabric Processing Unit at SIPCOT, Perundurai 9,000 MT per annum with trendsetter Effluent Treatment Plant

2006-2009

## Evolution Contd...





## Key Highlights of Q1 -FY16

- Consolidated Revenue up 5% YoY to ₹ 6,233 Mn
- PBDIT up 12% YoY to ₹ 1,224 Mn
- PBT up 36% YoY to ₹ 730 Mn
- Net Profit up 28% YoY to ₹ 505 Mn
- Cash Profit up 11% YoY to ₹ 881 Mn
- Garment Turnover up 19% to ₹ 1358 Mn
- 12 Mn garments green field garment capacity in stabilization mode
- Establishment of new green field garment facility of 36 Mn garments is in progress



# Consolidated P&L

₹ in Million	Q1 FY16	Q1 FY15	YoY %	Q4 FY15	QoQ %
<b>Revenue</b>	<b>6233</b>	<b>5935</b>	<b>5.0%</b>	<b>6767</b>	<b>-7.9%</b>
Raw Material	3753	3891		4375	
Employee Expenses	507	437		468	
Other Expenses	749	517		859	
<b>EBITDA</b>	<b>1224</b>	<b>1090</b>	<b>12.3%</b>	<b>1065</b>	<b>14.9%</b>
<i>EBITDA Margin</i>	<i>19.6%</i>	<i>18.4%</i>		<i>15.7%</i>	
Other Income	63	65		63	
Interest & Finance Charges	181	218		213	
Depreciation	376	400		369	
PBT	730	537		546	
Tax	225	143		45	
<b>PAT</b>	<b>505</b>	<b>394</b>	<b>28.2%</b>	<b>501</b>	<b>1.0%</b>
<i>PAT Margin</i>	<i>8.1%</i>	<i>6.6%</i>		<i>7.4%</i>	

# Self sufficiency in Power with 92 MW Green Power portfolio

## Strategic Investment in Wind Power Project 61.92 MW

- One of the largest Captive power generators in Textile Industry
- Invested in eco-friendly Wind Mills at Tirunelveli, Tenkasi, Theni & Coimbatore Districts in Tamil Nadu, India
- Total Wind Power Capacity 61.92 MW
- 60% of Textile power requirement met through wind power

## Investments in Co-Gen Power Project 30 MW

- Invested in 30 MW Co-Gen Power Project
- With Co-gen Power, KPR attained self sufficiency in meeting its substantial power requirement throughout the year

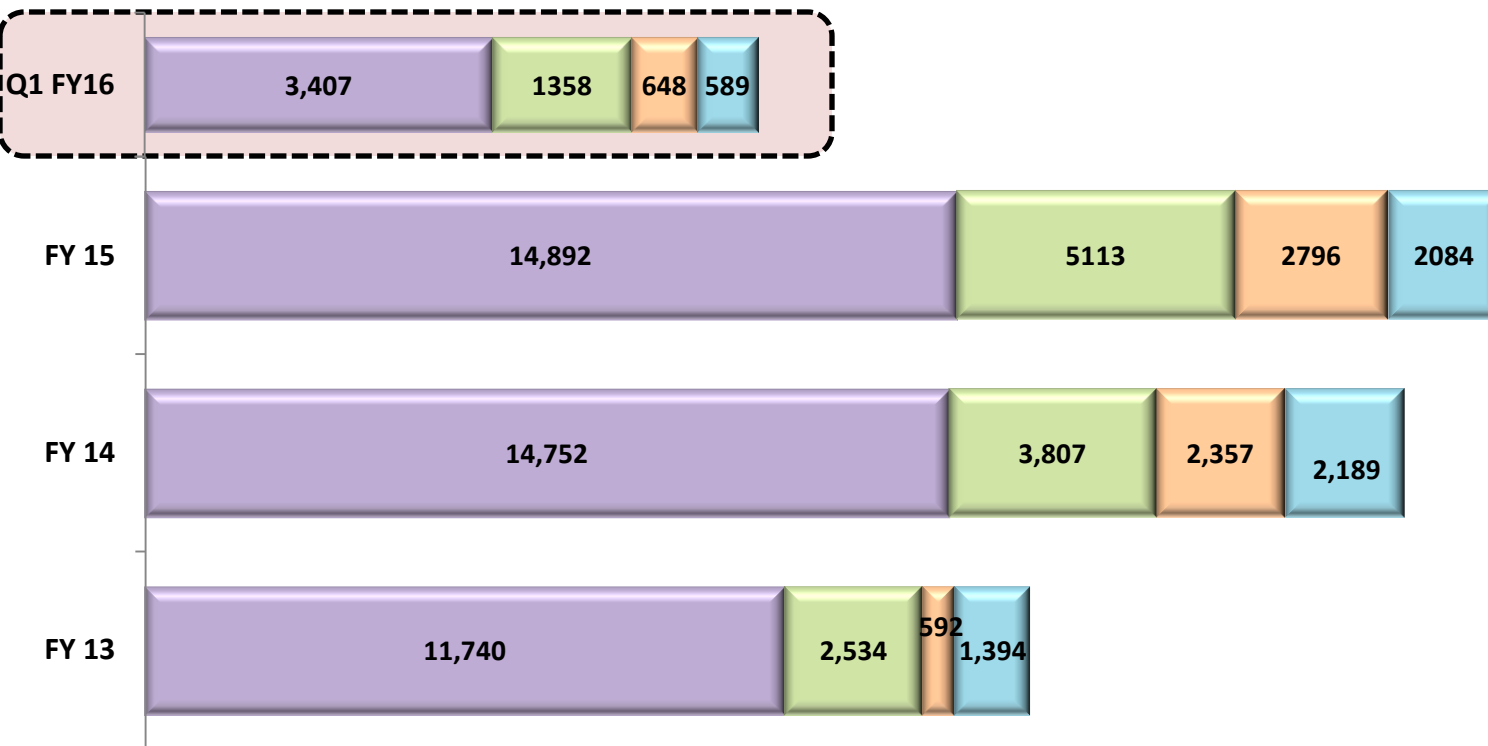


# Annexure

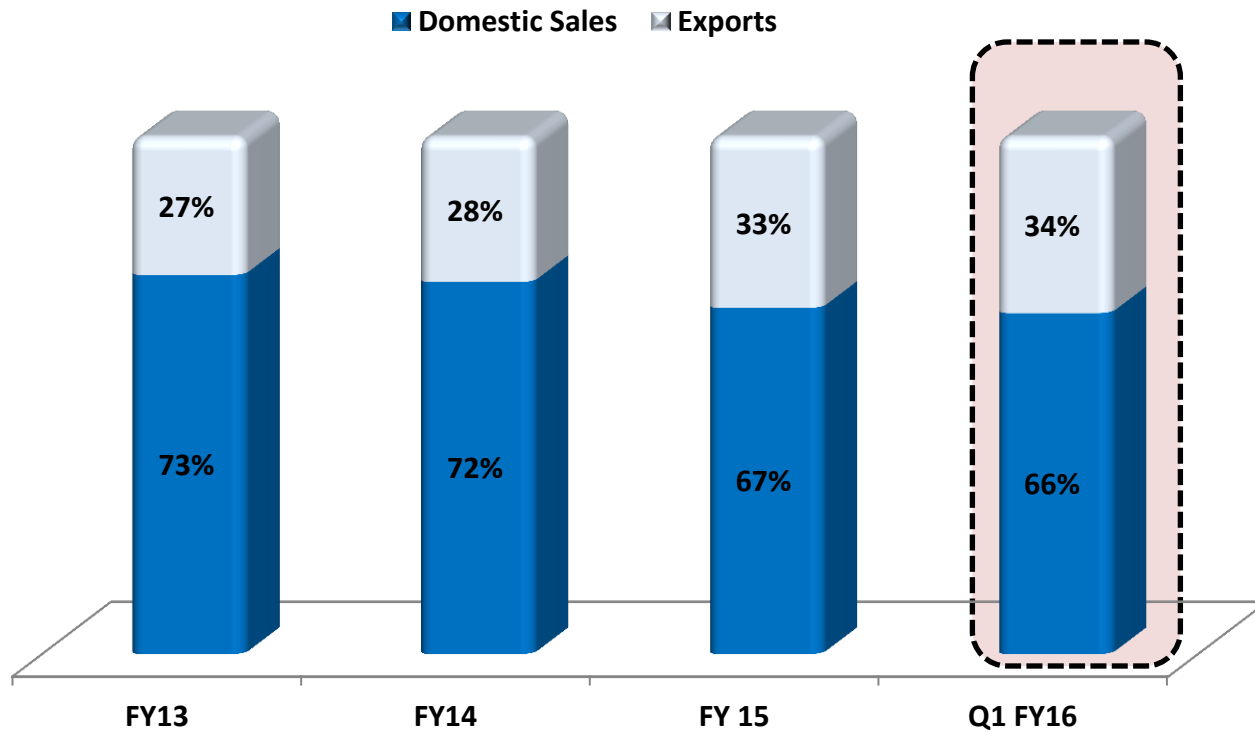
# Segment Wise Revenue contribution

■ Yarn & Fabric 
 ■ Garments 
 ■ Sugar 
 ■ Others

₹ in Million



# Geographical Split

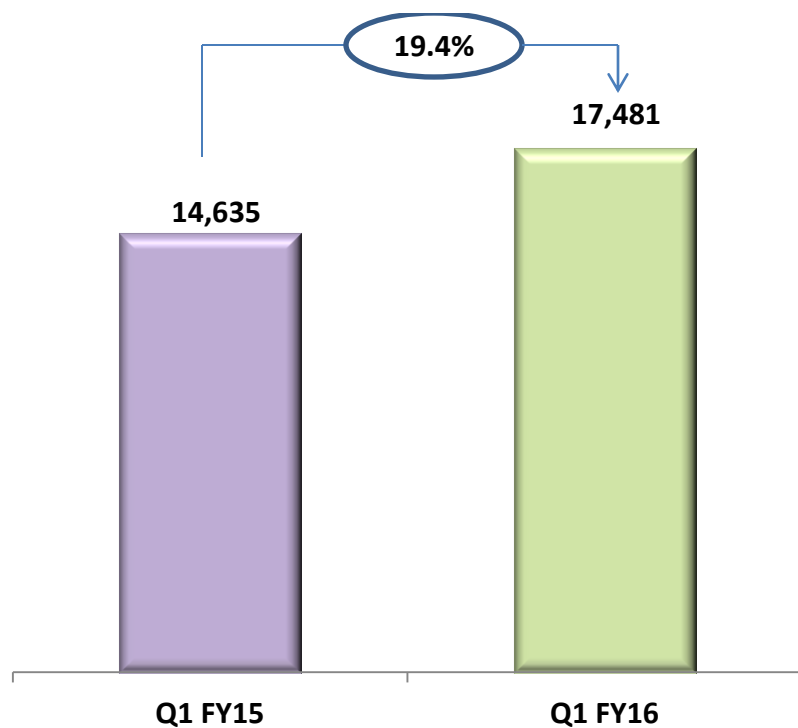




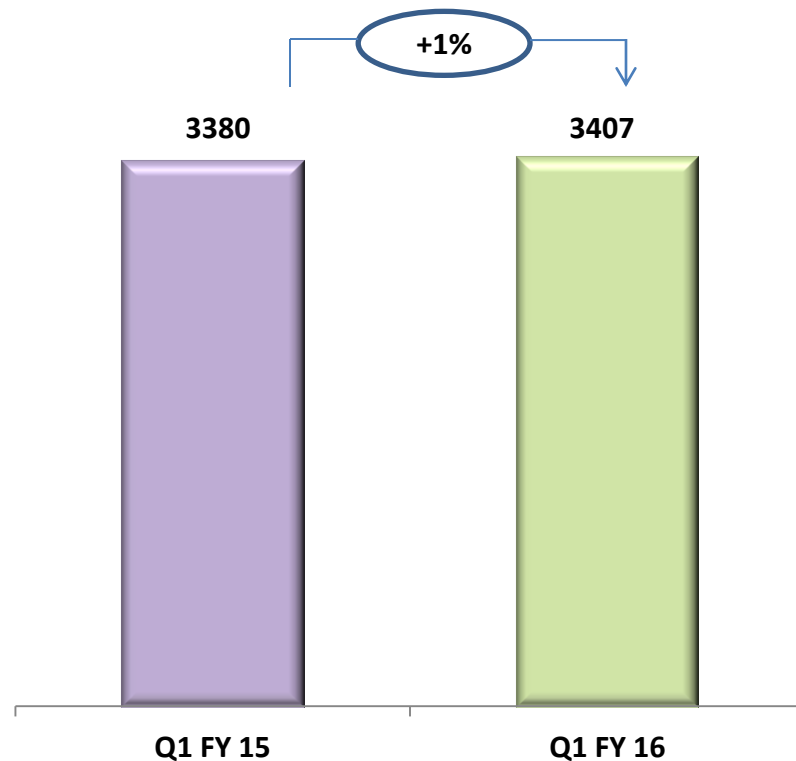
# Yarn & Fabric



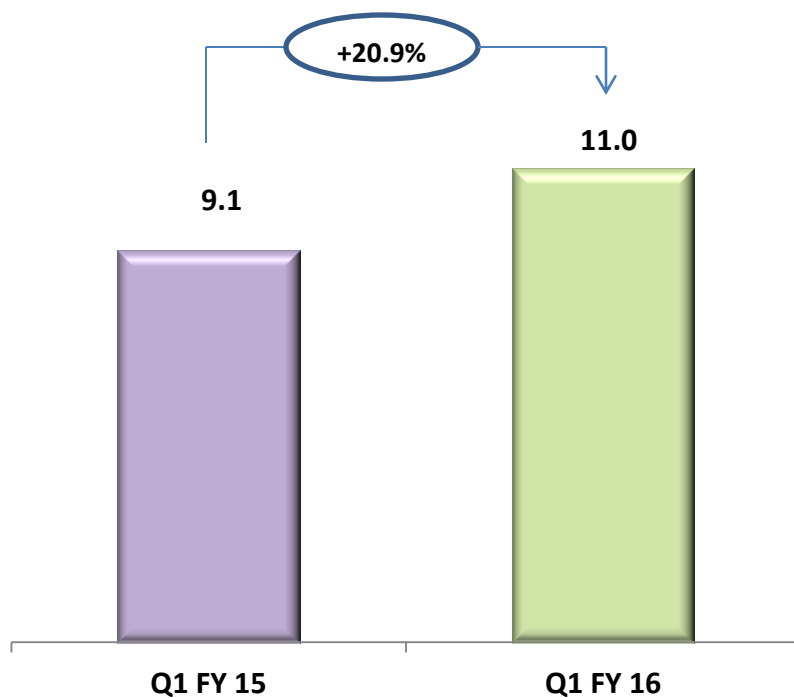
Yarn & Fabric Sales [MT]



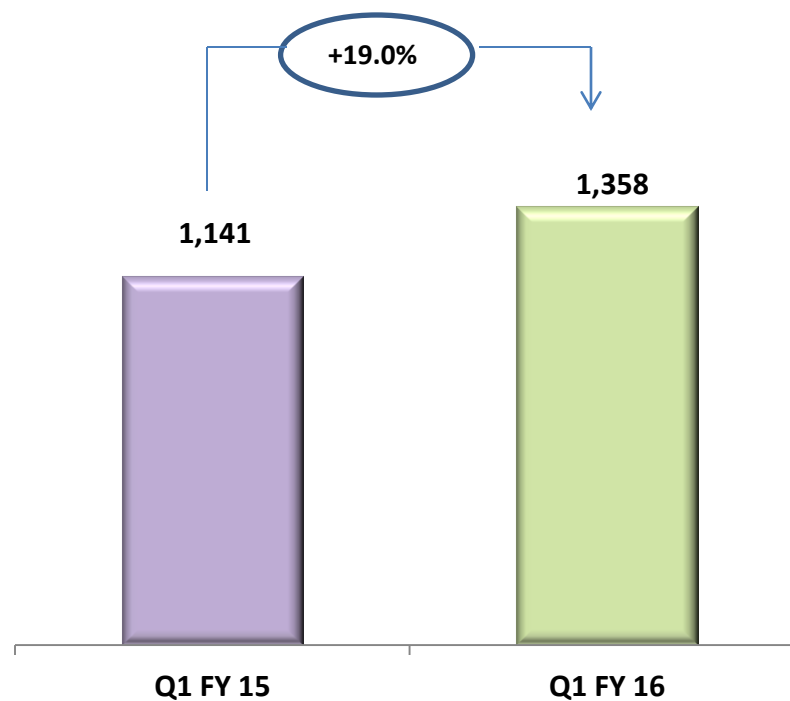
Yarn & Fabric Sales [₹ in Million]



Garment Sales [Million Units]

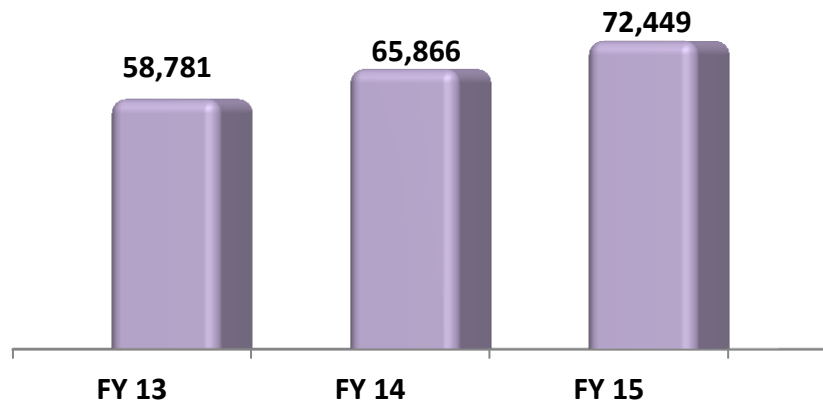


Garment Sales [₹ in Million]

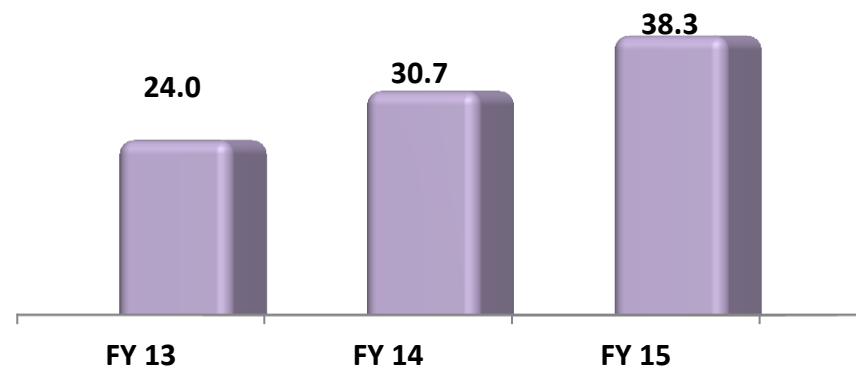


# Historical Performance

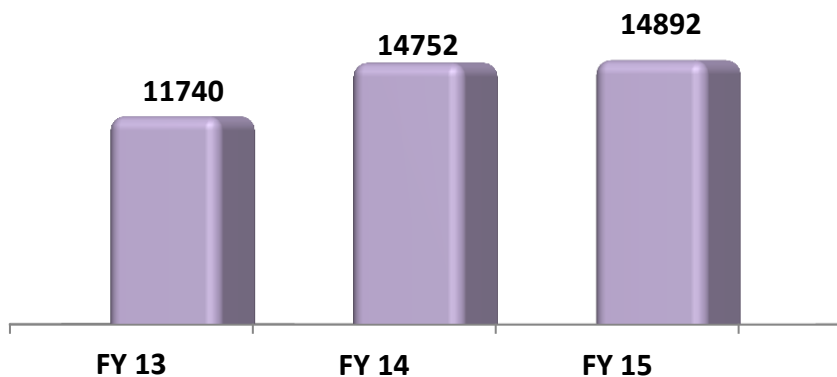
**Yarn & Fabric Sales [MT]**



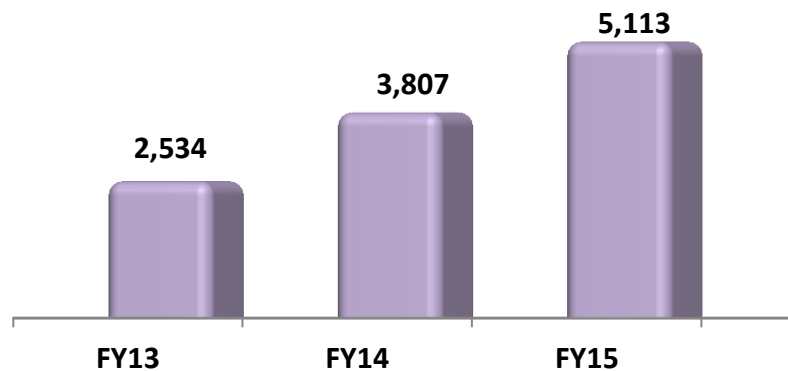
**Garment Sales [Million Units]**



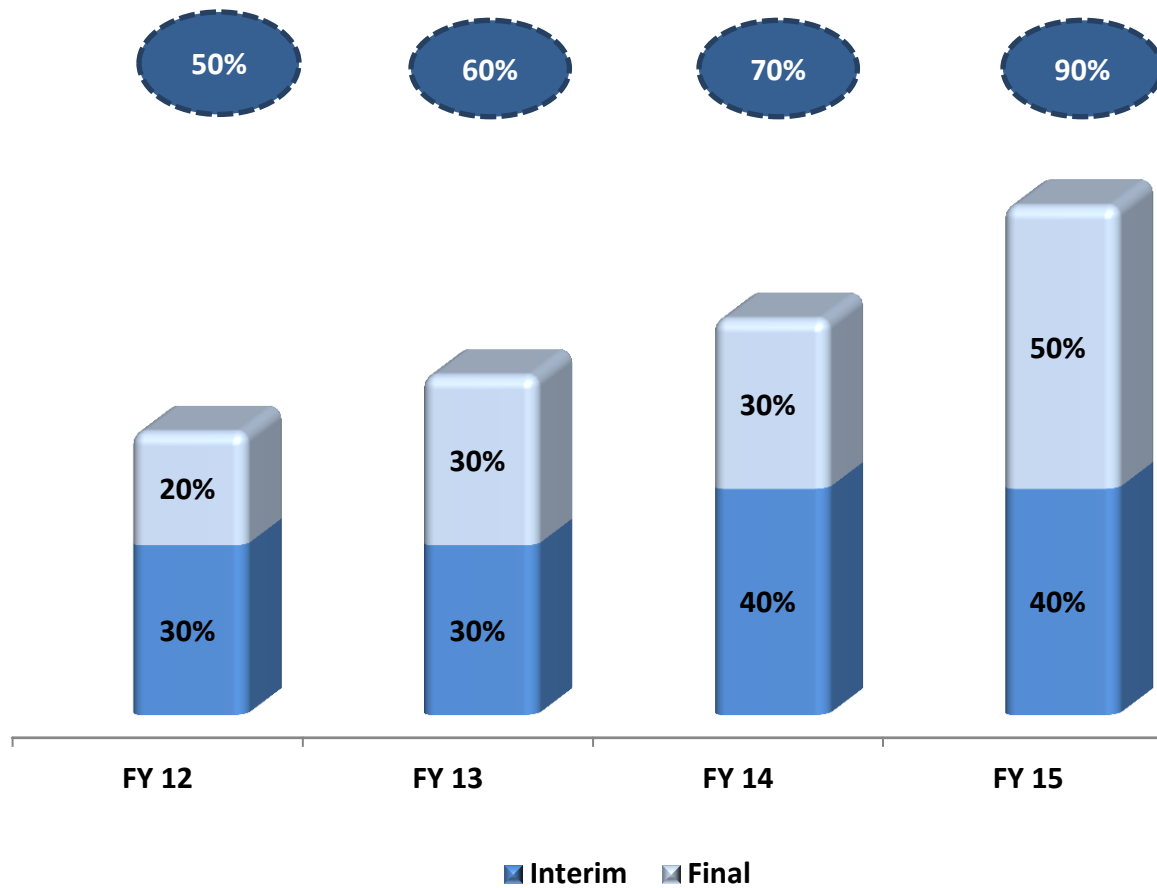
**Yarn & Fabric Sales [₹ in Million]**



**Garment Sales [₹ in Million]**



# Dividend Track Record



# Book Value & EPS



Particulars	FY 12	FY 13	FY 14	FY 15
Book Value Per Share (₹)	165.19	187.42	216.16	250.83
Earning Per Share (₹)	8.38	27.01	37.27	45.73
Dividend Per Share %	50%	60%	70%	90%
Dividend Per Share (₹)	5.00	6.00	7.00	9.00

**For further information, please contact:**

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